

Corporate Sales Executive

The North Melbourne Football Club is seeking a Corporate Sales Executive to join its Commercial Sales Team.

THE ROLE

- To promote and sell our corporate suites at Etihad Stadium and Melbourne Cricket Ground.
- Work closely with our Events team to develop, market and sell into our match day functions and special events.
- Develop and build close relationships with our current sponsors and coterie groups.
- Work closely with our Digital and Social Media team to develop and grow our digital assets.

THE SUCCESSFUL CANDIDATE WILL NEED

- Proven ability to develop strong relationships with new and existing clients.
- Exposure to the sports industry (ideal but not essential).
- Strong networking and customer service skills.
- A proactive approach to sourcing sale leads and opportunities from our existing client base.
- Ability to cold call and actively seek out a new client base.
- Drive, passion and high energy which motivates others.

This is an exciting role for a sales professional seeking a career opportunity in sport, with enthusiasm, commitment and a passion to succeed. Located on the city fringe this is a permanent role with a competitive base salary plus opportunity for commissions and benefits such as access to the players' gym.

If you think this role is for you and would like to be part of the North Melbourne Football Club, please send your resume to employment@kangaroos.com.au

Applications close on Friday 24th May 2013. Please note that due to the high level of interest only those applicants short listed will be contacted.